

CE ENROLLMENT FORM

Agent Name: _____

WV License No.: _____

OH Agent NPN: _____

Home Address: _____

Daytime Phone #: (____) _____

E-Mail Address: _____

Name of Seminar: _____

Date(s): _____

Location(s): _____

Tuition Fee: \$ _____

Reporting Fee (No. of Credit Hours x \$1.00
for Ohio and x \$1.50 for WV agents): \$ _____

Total Amount Enclosed: \$ _____

Charge: **Visa / MasterCard / Discover** (circle one)

Card # _____

Exp. Date: _____ Security Code _____

Cardholder Name/
Signature _____

RETURN TO: Insurance Schools, Inc.

PO Box 7280

Charleston, WV 25356

FAX TO: (304) 776-8302

REFUND POLICY

With a 24-hour advance cancellation notice, Insurance Schools will issue a full refund or transfer your payment to a future seminar. Cancellations without a 24-hour notice will result in the forfeiture of the tuition fee.

(Please make a copy of this form and mark your calendar. No confirmations will be mailed. Exams not required to receive CE credit for classroom courses listed in this brochure. Early registration recommended. Minimum enrollment required for all classes. \$25.00 service fee on all returned checks.)

CHARLESTON, WV

**Ramada Inn — South Charleston
I-64, Exit 56**

September 13, 2011

Ethics Seminar (9am - 12pm) 3 Hrs OH & WV CE
Annuity Training Course (1 - 5pm) 4 Hrs OH & WV CE

September 14, 2011

Ethics Seminar (9am - 12pm) 3 Hrs OH & WV CE
Annuity Training Course (1 - 5pm) 4 Hrs OH & WV CE

October 18, 2011

Ethics Seminar (9am - 12pm) 3 Hrs OH & WV CE
Annuity Training Course (1 - 5pm) 4 Hrs OH & WV CE

October 19, 2011

Estate Planning (9am - 4pm) 6 Hrs OH & WV CE

December 7, 2011

Flood Ins. Seminar (9am - 12pm) 3 Hrs OH & WV CE
Personal Insurance Claims (1 - 4pm) 3 Hrs OH & WV CE

SEMINAR FEES - ALL LOCATIONS

7 Hours - \$70 + Reporting Fee

6 Hours - \$65 + Reporting Fee

4 Hours - \$45 + Reporting Fee

3 Hours - \$40 + Reporting Fee

Add reporting fee of \$1.50/credit hour for WV agents and \$1.00/credit hour for OH agents.

REPORTING FEES

The reporting fee for Ohio agents is \$1.00 per credit hour and \$1.50 per credit hour for West Virginia agents.

For Ohio Agents: Add reporting fee of \$1.00 per hour for each CE hour received. For example, the total cost for 6 hours of CE credit is \$71 (\$65 tuition fee + \$6.00 reporting fee).

For WV Agents: Add reporting fee of \$1.50 per hour for each CE hour received. For example, the total cost for 6 hours of CE credit is \$74 (\$65 tuition fee + \$9.00 reporting fee).

INSURANCE SCHOOLS, INC.

P.O. Box 7280

Charleston, West Virginia 25356



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POSTAGE
PAID
CHARLESTON WV
PERMIT # 123

**September – December 2011
Continuing Education Schedule**

Insurance Schools



APPROVED BY THE
WEST VIRGINIA INSURANCE DEPARTMENT
AND THE
OHIO INSURANCE DEPARTMENT

CONTINUING EDUCATION SEMINAR SCHEDULE

Sept – Dec 2011

www.insurance-schools.com

**TOLL FREE
800-333-3926**

**PHONE
304-776-3220**

**FAX
304-776-8302**

*A Proven Leader in
Insurance Education*

****IMPORTANT NOTICE****

REQUIRED ANNUITY TRAINING COURSE

Effective 7/01/11, all active agents that sell, solicit or negotiate annuities in OH or WV must complete a one-time mandatory annuity suitability training course of no less than **4 hours** prior to 12/31/11. An agent newly licensed (after 7/01/11) must complete the one-time training immediately prior to selling annuity products. **The 4-hour Annuity Training Course advertised in this brochure will satisfy this requirement for WV and OH agents.** Any L&H or P&C agent may attend this course and receive CE credit.

BECKLEY, WV

Tamarack Conference Center

October 20, 2011

Ethics Seminar (9am - 12pm) 3 Hrs WV CE
Annuity Training Course (1 - 5pm) 4 Hrs WV CE

October 21, 2011

Ethics Seminar (9am - 12pm) 3 Hrs WV CE
Annuity Training Course (1 - 5pm) 4 Hrs WV CE

FAIRMONT, WV

Fairfield Inn; 27 Southland Drive I-79, Exit 132

September 15, 2011

Ethics Seminar (9am - 12pm) 3 Hrs WV CE
Annuity Training Course (1 - 5pm) 4 Hrs WV CE

September 16, 2011

Ethics Seminar (9am - 12pm) 3 Hrs WV CE
Annuity Training Course (1 - 5pm) 4 Hrs WV CE

October 26, 2011

Ethics Seminar (9am - 12pm) 3 Hrs WV CE
Annuity Training Course (1 - 5pm) 4 Hrs WV CE

October 27, 2011

Financial Products (9am - 4pm) 6 Hrs WV CE

MARIETTA, OH

Holiday Inn — I-77, Exit 1 Marietta, OH

October 4, 2011

Ethics Seminar (9am - 12pm) 3 Hrs OH & WV CE
Annuity Training Course (1 - 5pm) 4 Hrs OH & WV CE

October 5, 2011

Ethics Seminar (9am - 12pm) 3 Hrs OH & WV CE
Annuity Training Course (1 - 5pm) 4 Hrs OH & WV CE

November 15, 2011

Insurance Fraud (9am - 4pm) 6 Hrs OH & WV CE

December 8, 2011

Controversial Claims Analysis (9am - 4pm)
6 Hrs OH & WV CE

NOTICE

CE credit will not be given for the same course taken during the same CE reporting period. Agents should retain the course completion certificate received at the end of each seminar to avoid repeating a course. Insurance Schools will not be responsible for repeated courses.

West Virginia regulations now allow for carry over of up to 6 hours of CE from one reporting period to another. The hours carried over will be categorized as "carry over" and will not be considered to be either "general or "ethics" credits.

WHEELING, WV

Cabela's Conference Room One Cabela Drive

October 6, 2011

Ethics Seminar (9am - 12pm) 3 Hrs OH & WV CE
Annuity Training Course (1 - 5pm) 4 Hrs OH & WV CE

October 7, 2011

Ethics Seminar (9am - 12pm) 3 Hrs OH & WV CE
Annuity Training Course (1 - 5pm) 4 Hrs OH & WV CE

November 16, 2011

Flood Ins. Seminar (9am - 12pm) 3 Hrs OH & WV CE
HO Exclusions & Endorsements (1 - 4pm)
3 Hrs OH & WV CE

SEMINAR FEES - ALL LOCATIONS

7 Hours - \$70 + Reporting Fee
6 Hours - \$65 + Reporting Fee
4 Hours - \$45 + Reporting Fee
3 Hours - \$40 + Reporting Fee

Add reporting fee of \$1.50/credit hour for WV agents and \$1.00/credit hour for OH agents.

REPORTING FEES

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For WV Agents: Add reporting fee of \$1.50 per hour for each CE hour received. For example, the total cost for 6 hours of CE credit is \$74 (\$65 tuition fee + \$9.00 reporting fee).

MARTINSBURG, WV

Comfort Inn —Aikens Center 1872 Edwin Miller Blvd.

November 3, 2011

Ethics Seminar (9am - 12pm) 3 Hrs WV CE
Annuity Training Course (1 - 5pm) 4 Hrs WV CE

November 4, 2011

Ethics Seminar (9am - 12pm) 3 Hrs OH & WV CE
Annuity Training Course (1 - 5pm) 4 Hrs WV CE

November 17, 2011

Flood Ins. Seminar (9am - 12pm) 3 Hrs WV CE
Personal Ins. Claims (1 - 5pm) 3 Hrs WV CE

November 18, 2011

Insurance Fraud Seminar (9am - 4pm) 6 Hrs WV CE

CE DEADLINES

For WV Agents: All West Virginia agents are required to secure 24 hours of continuing education (including 3 hours of "Ethics") by June 30, 2012.

For OH Agents: The Ohio Department of Insurance has implemented a biennial licensing system. As part of that system, insurance agents will need to renew their license every two years, by last day of their birth month, unless otherwise provided. Licensees are required to complete 24 hours of continuing education, 3 of which must be approved as ethics specific, prior to renewing their license.